

# 2015 EQUIPMENT AND ANCILLARY FEES



David L. Lawrence Convention Center

The rates listed below are for equipment, labor and special services needed in addition to those provided in the basic meeting room rental and are subject to availability. Basic meeting room rental (non-exhibit areas only) includes a one-time room set of tables (plain, not draped or skirted) and chairs, one podium, two 6'x8' risers with skirting, draped head table for 4, one draped registration table, house lighting, and ventilation during event hours.

## GENERAL EQUIPMENT

| Item   | Rate  |
|--|---|
| All Purpose Tables:<br>- 6'x18", 8'x18", 6'x30", 8'x30" tables<br>- 72" rounds<br>- 30" low cocktail tables<br>- 30" cabaret tables  | \$8.50  |
| Bike Rack / Crowd Control Barricade  | \$26.50   |
| Chairs (Meeting Room or Folding)   | \$2.50  |
| Dance Floor: 4'x4' sections  | \$9.50 per section  |
| Elevated Seating:<br>- Bank A and B: 4 sections each: 87' 2" x 40' 9"<br>- Bank C and D: 3 sections each: 65' 6 1/2" x 40' 9"<br>- Bank A and B: 572 chairs each<br>- Bank C and D: 429 chairs each      | \$1,500.00 per section  |
| Flags: US, Pennsylvania, Canada  | \$25.00 each  |
| Garment Rack   | \$25.00 each  |
| In-house Lift Rental (Up to 10 hours per day, does not include labor)<br>- Forklifts: 6,000 lb / 8,000 lb<br>- Scissors Lifts: 15' / 32'<br>- Boom Lifts: 35' / 45' / 60' / 120'                         | \$350.00 / \$390.00<br>\$340.00 / \$400.00<br>\$475.00 / \$482.00 / \$575.00 / \$575.00 |
| Lectern (Standing or Table Top)  | \$50.00 each  |
| Linen on all purpose tables  | \$7.50 each   |
| Outdoor Heater (includes up to 6 hours of propane)   | \$50.00 / day   |
| Pipe and Drape - Gray Bango Drape - 8' high  | \$4.50 linear foot  |
| Portable Box Office - 3 windows  | \$175.00 each   |
| Safe Rental  | \$250.00  |
| Stanchion  | \$15.00 per 8'  |
| Easels   | \$17.50 each  |
| Vinyl Table Covers   | \$10.00 each  |
| Table with Skirting (15' for 3 sides of an 8'x30" table)   | \$30.00 each  |
| Risers:<br>Includes gray carpet, 2 steps, handrail, skirting and labor to set up and strike<br>8", 16", and 24" heights<br>32" height<br>40" height<br>change/return platform from carpet to smooth side | \$27.75 each<br>\$32.75 each<br>\$38.00 each<br>\$12.50 each                            |
| 4'x8' Performance Stage (48" to 72"):<br>Includes 2 steps, handrail, skirting and labor to set up and strike   | \$48.25 each  |
| Box Office Management  | \$500.00 per day  |

# 2015 EQUIPMENT AND ANCILLARY FEES (CONT'D)

## SPECIAL SERVICES

| Type   | Rate  |
|--|---|
| <p>Cleaning:</p> <p><u>Show Cleaning:</u><br/>Incl. nightly aisle cleaning, periodic aisle maint. and continued aisle trash removal</p> <p><u>Booth cleaning:</u><br/>- Show management booth cleaning up to 2,500 s/f<br/>- Show management booth cleaning for booth cleaning over 2,500 s/f</p> <p><u>Heavy cleaning:</u><br/>Beyond single pass broom sweep or vacuum</p>   | <p>\$0.0375 per square foot / per day</p> <p>\$0.20 square foot / per day<br/>\$0.25 square foot / per day</p> <p>Call for Quote</p>  |
| <p>Coat Check:</p> <p><u>Non-hosted option – paid by attendee:</u><br/>Incl. labor, equipment and tickets; show management to meet minimum required</p> <p><u>Hosted option – paid by show management:</u><br/>Includes labor, equipment and tickets; based on number of items</p> <p>- up to 750 items checked<br/>- 751 – 1,225 items checked<br/>- 1,226+ items checked</p> | <p>Minimum \$500.00 per day<br/>\$2.00 per item (coat / luggage)</p> <p>\$500.00 per day<br/>\$1,000.00 per day<br/>\$1,500.00 per day</p>  |
| Event Liability (MVP) Insurance  | Call for Quote  |
| Executive Meeting Room Set: <i>To include pad, pen and water glass</i>   | \$3.50 per person, per set  |
| <p>House Sound Patch:</p> <p>- When using DLCC in-house contractor, patch fee will not apply<br/>- When not using in-house contractor, patch fee will apply</p>  | \$50.00 per patch, per day  |
| <p>Key Options:</p> <p><u>Standard Key Option:</u><br/>- Standard lock - 5 keys provided at no charge<br/>- Each additional key</p> <p><u>Lock Change (re-core) Option</u><br/>- Change lock (up to 3 cores) - 5 keys provided at no charge<br/>- Each additional key</p> <p><u>Missing key fee</u></p>  | <p>\$5.00 each</p> <p>\$75.00 per room<br/>\$5.00 each</p> <p>\$50.00 each</p>  |
| Steel Plates: 4'x8' or 4'x10'  | \$275.00 per day  |
| Marshalling Yard   | \$650.00 per day  |
| <p>Meeting Room Change-Over(s):</p> <p>- When turning to a full F&amp;B Banquet<br/>- Theatre Style<br/>- Conference Style<br/>- Hollow Square<br/>- Rounds<br/>- Classroom<br/>- Meeting room airwall pull<br/>- Ballroom airwall pull<br/>- Exhibit hall airwall pull</p>  | <p>no charge<br/>\$2.75 per person<br/>\$3.60 per person<br/>\$3.60 per person<br/>\$3.60 per person<br/>\$4.00 per person<br/>\$42.50 per airwall<br/>\$62.50 per airwall<br/>\$145.00 per airwall</p> |
| <p>Outside banner hanging:</p> <p><u>Small Banner (up to 12' high x 20' wide)</u><br/>- Rate includes 2 carpenters and a 35' boom lift</p> <p><u>Large Banner (over 13' high and 21' wide)</u><br/>- Rate includes 2 carpenters and a 35' boom lift</p>  | <p>\$150.00 per hour</p> <p>\$190.00 per hour</p>   |
| Trash Removal- 30 cubic yard compactor: 1 compactor included per show, per hall  | \$875.00 per pull   |

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## SHOW MANAGEMENT UTILITY RATES - ELECTRICAL

| Type                                    | Rate            |
|---|-----------------|
| Up to-2000 Watts (20 AMPS)              | \$128.50 each   |
| Up to 30 AMP (208 Volt / Single Phase)  | \$269.00 each   |
| Up to 60 AMP (208 Volt / Single Phase)  | \$482.00 each   |
| Up to 100 AMP (208 Volt / Single Phase) | \$634.50 each   |
| Up to 30 AMP (208 Volt / Three Phase)   | \$497.50 each   |
| Up to 60 AMP (208 Volt / Three Phase)   | \$898.00 each   |
| Up to 100 AMP (208 Volt / Three Phase)  | \$1,258.50 each |
| Up to 200 AMP (208 Volt / Three Phase)  | \$2,507.00 each |
| Up to 300 AMP (208 Volt / Three Phase)  | \$3,765.50 each |
| Up to 400 AMP (208 Volt / Three Phase)  | \$4,973.50 each |
| 3 Wire, multi-plug extension cord       | \$35.00 each    |
| Cable Television                        | \$350.00 each   |

## SHOW MANAGEMENT UTILITY RATES - PLUMBING AND COMPRESSED AIR

| Type   | Rate             |
|--|------------------|
| Compressed Air: Quick Disconnect 3/4"  | \$320.00 each    |
| Fill & Drain (per 500 gallons)   | \$131.00 each    |
| Potable Water  | \$218.50 each    |
| Drain Line Service Outlet  | \$172.50 each    |
| Dock Washing Station: Includes up to 30,000 gallons of hot and cold water, and 2 hoses | \$300.00 per day |

## SHOW MANAGEMENT UTILITY RATES - VOICE/DATA SERVICES PROVIDED THROUGH SMART CITY\*

| Type   | Rate                 |
|--|----------------------|
| Single Phone Line  | \$275.00 each        |
| Premium Wired High Speed Internet Package (includes 1IP, 1 Cat5 drop)<br><i>*recommended for registration and speakers</i>                 | \$1,890.00           |
| Hot Spot Wireless Internet Package (includes 15 users and customized SSID)<br><i>*recommended for office and/or ind. Exhibitor booths</i>  | \$995.00             |
| Basic Internet Service (supports 1 device)<br><i>*recommended for checking email and surfing the internet</i>                              | \$695.00             |
| Instant Internet WiFi for meeting rooms, ballroom and pre-function space<br><i>(payable by credit card on site, cannot be pre-ordered)</i> | \$12.95 for 24 hours |
| Wireless Buyout Packages available (includes internet for all attendees/exhibitors)  | Call for Quote       |

*\*all voice/data services to be ordered directly through Smart City*

### PLEASE NOTE

- Rates are effective January 1- December 31, 2015 and are subject to change without notice.
- Labor rates may apply for electrical, plumbing, Voice/Data Services